



# Day 1: Procurement

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Times	Name	Topic
9.55-10.00	Kyriakos Christodoulides, Founder, Novel Intelligence Ltd	Opening Remarks
10.00-10.20	Margaret Dineen, CEO & Founder, Blue Sky Food Consulting	The role of Circular Procurement in manufacturing and supply chains
10.20-10.40	Patrick Lynn, Manager - Advisory Practice, PwC Ireland	Managing supplier risk in the most effective way
10.40-11.00	Dr. Kyriakos Christodoulides, Founder, Novel Intelligence Ltd	Advanced Procurement Analytics Simplified: How to Monetise Risk, Reduce Costs and Optimise Operations
11.00-11.20	<b>COFFEE BREAK &amp; NETWORKING</b>	
11.20-11.40	Noel Lourdes, Commercial Lead, School of Computer Science, Technology University Dublin	Project Spear: An Attempt To Use Applied AI To Disrupt How We Think About Improving Profit
11.40-12.00	Dr. Yvonne Delaney, President of IPICS - The Supply Chain Institute & Course Director, Supply Chain Executive Apprenticeship Programmes	Supply Chain Professional Apprenticeships
12.00-12.20	Prashant Kumar, Senior Consultant, Supply Chain, PerformanSC	Maximise your operational capacity by optimising warehouse design
12.20-12.40	Megan Yeates, Gold Medal Winner in Freight Forwarding and Apprentice Coordinator, Freight Transport Association	How to Encourage the Next Generation into Logistics
12.40-13.00	<b>LUNCH &amp; NETWORKING</b>	
13.00-13.20	Garry Holligan, Head of Sales, Invoice Fair	Funding manufacturing projects in turbulent times
13.20-13.40	Nigel Irvine, Founder & CEO, Specialist Export Solutions Ltd	Let's get Exporting! The smarter way to start.
13.40-14.00	Michael Gerner, Principal Director, Precise Proposals	To bid or not to bid. That is the question.
14.00-14.20	Richard Hales, UK & Ireland General Manager, Supply Chain Partner (SCP)	Intelligent automation of procurement, from Sourcing through purchase, to payment.
14.20-14.40	Dan Wood, Head of Solutions Consulting and Adam Jamal, Partnerships Manager	Rebates as a Strategy: Turning Contracts into Cash
14.40-15.00	Brian Murphy, Managing Director, Global Trade Ltd	The future of Customs; EU and Global
15.00-15.20	John Lynch, Chartered Consultant, John Lynch & Associates	The 'Influential Factors Corporate & Social Responsibility Has On The Supply Chain Management'
15.20-15.25	TBC	Closing Remarks

# PROCUREMENT



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All presentations/timetables are subject to change. Please check with onsite event timetable on the day.

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